

KAESER report

A magazine for the production industry

Summer 2021

Digital transformation in
partnership with KAESER

SIGMA SMART AIR: The future of maintenance



Maximizing energy efficiency
in circuit board production

Huge dual energy savings
for ZF Friedrichshafen AG

Portugal: Wastewater treatment
with KAESER

Saving energy with HDS Group,
the sawmill specialists



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Confidence is the companion of success

We cannot predict the future, yet know that difficult times, crises and even catastrophes will periodically occur.

These threats and crises may not be avoided and we must learn to deal with them. The decision to stay optimistic even if the situation appears bleak and to use confidence as the energy and fuel of life define “the strength of inner freedom”. Confidence should not be misunderstood as delusional hope, but rather seen as belief with a clear view of the situation without allowing it to paralyze us, instead of using all tools available to improve the situation. Unshakeable trust in our own abilities and faith in the unstoppable positive progress makes this possible.

Solidarity and focus on the common good are required to master crises and these are nurtured by mutual support and understanding. Instead of only focusing on looming threats, we should constantly be searching for opportunities that can be taken advantage of by courageous action. Seeing ourselves in the shoes of others and deciding to continue down a path together without knowing exactly where it leads, gives us the



Mr. Frank Mueller, President of Kaeser Compressors, Inc.

sense of belonging and of being needed. This creates the sustained experience of being able to find the right solutions in the future.

We all need close human interaction to generate good feelings and to understand moods and emotions. A bit of humor and smiles can be important catalysts for such feelings and open our minds for new possibilities and solutions. Fear and anger result in the opposite. We have not yet overcome the current global Covid-19 pandemic, but certainly will. The time and date of that success are not clear, the changes we will experience remain to be seen and that is exactly why we can believe in the future we cannot yet imagine.

We have the opportunity to participate in a better future.

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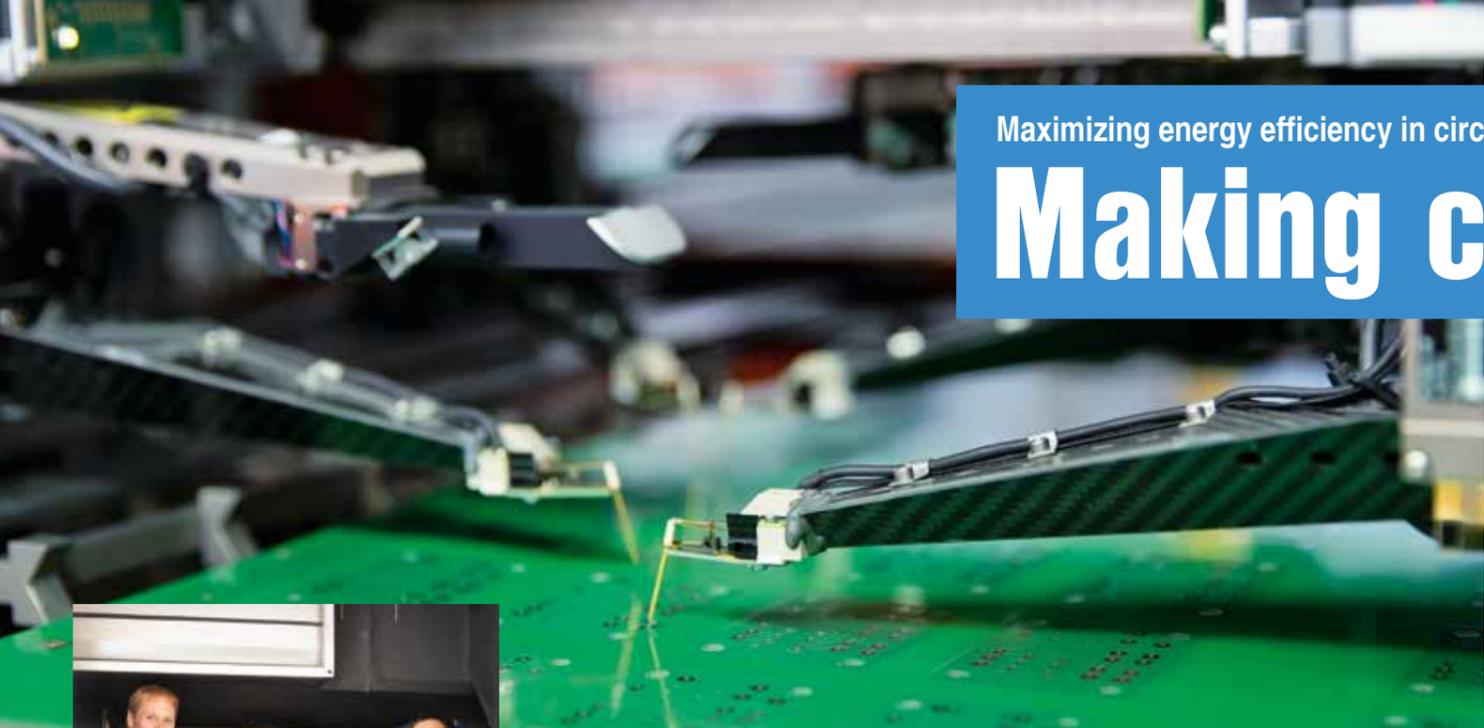
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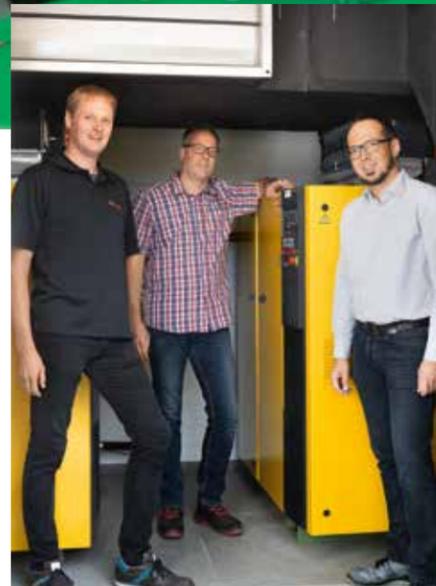
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Maximizing energy efficiency in circuit board production, thanks to a new compressed air system

Making connections with Richter



Compressed air is also used in Quality Assurance, in this case for powering the high-tech testing machine.



Two KAESER rotary screw compressors ensure maximum energy efficiency for the company's compressed air supply. Deep in discussion (from left to right): Bernd Zimmermann (distributor), Manuel Müller (Richter), Tobias Richter (Richter).

Everyday life in the twenty-first century is awash with electrical devices – from smartphones to computer keyboards, LED lighting systems and even cars – that contain one or more printed circuit boards. But do any of us truly understand what this term actually refers to? Fundamentally, a circuit board is simply a mounting plate which serves as a carrier for the mechanical fixing and electrical connection of electronic components. Yet the manufacturing process behind these vital pieces of equipment demands a multitude of individual processing stages and exceptional expertise.

milled in the mechanical production stage, through-hole plated and electroplated during the chemical processing phase, then coated with a light-sensitive film using precision photolithography and, finally, etched, lacquered and applied with the requisite soldering surface. At the end of this series of processes emerges a completed circuit board with high-precision electrical connections.

Multi-purpose compressed air

Compressed air plays a vitally important role throughout the entire process. Every piece of automated equipment, every treatment system, and every vacuum application is completely reliant upon it. For example, when drilling and milling during the mechanical production phase, compressed air is used to ensure the high-performance spindles are supported without friction by an air cushion. When it comes to the photolithography, compressed air is used to

blow the precision optics clean so the film can be applied without errors – an essential prerequisite before additional circuit board treatment can take place. Almost every workstation involved in the subsequent chemical processing also uses compressed air. Last but not least, compressed air plays a key role in Quality Assurance, namely with regard to the high-tech testing machine. Here, eight test arms simultaneously check every single connection for functionality with an extreme degree of precision, at breathtaking speed, and with total reliability, ensuring only boards with completely flawless connections leave the production line.

Energy efficiency is the maxim

Sustainable and resource-friendly plant operation is of the highest priority to the management at Richter Elektronik. A permanently installed energy monitoring system continuously checks energy



Numerous production machines rely on compressed air.



The production line down which the circuit boards travel is almost a mile long and includes many different stages of production.



Richter Elektronik specializes in manufacturing custom-built printed circuit boards.

consumption within the business and helps to identify additional energy savings potential. Based on the figures available to him from this insightful system, Manuel Müller – Energy Management Officer at Richter and also responsible for the plant's infrastructure – recognized that a new, state-of-the-art compressed air system could realize significant savings potential.

Initially, the plan was only to replace an older compressor which had run up a high number of operating hours, in order to mitigate a potential breakdown due to its age. However, a joint analysis with KAESER quickly revealed potential savings that were impressive. There was another compressor which, despite having fewer operating hours, was no longer energy efficient com-

efficient. This controller often activated two compressors at virtually the same time, one of which would then immediately revert to idle. The solution here was to install a state-of-the-art controller, in the form of the SIGMA AIR MANAGER 4.0 which, thanks to its 3-D^{advanced} Control, permanently analyzes all available data, simulates a variety of operating scenarios and then selects the most energy-efficient combination of compressors to suit the actual conditions. Once it had been installed and commissioned, the energy monitoring function of the SIGMA AIR MANAGER 4.0 demonstrated that an additional, smaller compressor would be beneficial to handle the reduced compressed air demand at nights and over the weekends. This solution would elimi-

KAESER takes over the supply of compressed air during these periods of reduced demand, and reliably provides only as much air as is actually required.

These new compressed air systems introduced as part of their modernization program have saved Richter 25% of their previous electricity costs. Plus, energy-saving and CO₂-reduction measures such as those taken by the company are eligible for a subsidy from the Federal Office of Economics and Export Control equalling 40% of the initial investment costs. Managing Director Tobias Richter is extremely pleased with the outcome: "Thanks to the resulting energy savings, we've been able to amortize the costs of our compressed air system

As we discovered with our compressed air system from KAESER KOMPRESSOREN, even modest investment can pay off very quickly.

(Tobias Richter, Managing Director)

pared to the latest models available on the market. The decision was made to replace these two machines with an ASD 35 (max. gauge pressure 125 psi, max. flow rate 112 scfm) and an ASD 40 (max. gauge pressure 125 psi, max. flow rate 138 scfm) rotary screw compressor.

Further analysis now revealed that the existing master controller was also far from

nate the frequent, unnecessary Load-Idle-Shutdown switching cycles that were being activated up to three times an hour during these periods. "Permanent analysis of the network, made possible with the SIGMA AIR MANAGER 4.0, was not something we had been able to perform before," explains Manuel Müller. Now, a frequency-controlled SK 22 SFC rotary screw compressor from

modernization in a very short time." With evident satisfaction he adds, "Even modest investment in infrastructure and systems technology can pay off very quickly."



The automotive industry faces numerous challenges on its road to the future, including the continued reduction of CO₂ emissions, increased vehicle safety, and the digital networking of fleets. These objectives not only demand exceptional flexibility and innovative thinking when it comes to product development, but also require meticulous cost control for all value chains and internal processes. It was this drive that led ZF Friedrichshafen AG in Eitorf to choose KAESER's contracting model – a solution which guarantees a dependable supply of quality compressed air that operates independently, keeps a close eye on operating costs, and constantly looks for optimization opportunities.

KAESER contracting and a heat recovery system for ZF Friedrichshafen AG

Huge dual energy savings

The ZF technology group employs 160,000 people in 260 locations and 41 countries throughout the world. Specializing in the production of mobility systems for cars, commercial vehicles, and industrial technology, the company offers a broad and unique product portfolio of system solutions that enable vehicles to see, think, and act

– making them safer, more efficient, and easier to operate. Located in the North Rhine-Westphalia region of Germany, the ZF facility in Eitorf is responsible for manufacturing active and passive shock absorbers in the field of vehicle chassis technology.

Modernization with cost control
The success of a technology company hinges on its ability to innovate. It must offer products and services in tune with the demands of an ever more globalized market. This same global market has a strong influence on local facilities and their ability to control costs – a principle well known

for putting automotive suppliers under considerable pressure. Thus, it is becoming increasingly important for companies in this segment to maintain an overview of all cost factors, at all times. It was with this knowledge in mind that ZF initiated the necessary update of its



At its Eitorf facility, ZF manufactures active and passive shock absorbers for cars, trucks, and commercial vehicles.



Compressed air plays a key role in the production process at ZF Eitorf.



KAESER's SIGMA AIR UTILITY contracting model ensures full compressed air cost transparency in contractually agreed volumes.

All images: ZF Friedrichshafen AG



Manuel Baumgarten (ZF Eitorf) on the right and Norbert Hages (KAESER-Bochum branch), left, discuss the significant energy savings delivered thanks to the new air system.

en years ago, it was apparent that all of the compressors at the site were outdated. This meant that not just maintenance and repair costs, but also energy consumption, were all relatively high."

At that point, in order to allow a comprehensive overview of all available options, the company began to conduct exhaustive audits of their compressed air consumption. These yielded precise information regarding just how excessively high the plant's energy utilization was, as well as what the requirements for the new systems would be in terms of flow rate, pressure level, and power consumption. With these figures in hand, KAESER's team of experts was able to demonstrate how new KAESER rotary screw compressors could deliver significant energy savings. Plus, centralizing the compressors, which were previously installed separately throughout the site, combined with the use of a master controller to ensure optimal and efficient interplay between all components in the new air system, opened up further savings potential. Following extensive analysis and subsequent calculations, the decision was made in favor of three DSD series rotary screw compressors (a DSD 172, DSD 201 and a DSD 202), to cover the significantly higher air demand during the week (1590 scfm), while two smaller CSD 85 rotary screw compressors running alternately handle the lower compressed air demand on weekends. A SIGMA AIR MANAGER 4.0 master control-

aging compressed air system at Eitorf. "It began with the recognition that we needed to modernize," explains Manuel Baumgarten, responsible for technical services and maintenance at the Eitorf facility, "because when we started to look at the situation sev-



ler serves as the central nervous system of the entire system and ensures optimum performance and efficiency around the clock. Meanwhile, four energy-saving SECOTEC TF 251 refrigerated dryers from KAESER provide dependable compressed air dry-

ing. The latest energy analysis shows that annual power consumption costs for the new air system compared to the old one are around € 113,000 lower, while maintenance savings amount to some € 25,000 per year. Yet there was additional energy savings potential using heat exchangers to recover the heat generated by the compressors, and reducing the burden on the company's existing hot water system. Today, this heat is used for heating the rinsing baths in the paint shop, resulting in additional annual cost savings of € 34,000. Using the energy consumption of a typical family household as a comparison, ZF is saving an annual equivalent of 40 households' worth of energy thanks to the heat recovery system, while total CO₂ savings amount to some 1100 tons per year.

Contracting: Sigma Air Utility

When it came to cost control, however, it turned out that the experts at KAESER still had one last ace up their collective sleeve. Why burden the company with high investment costs if there is an alternative and bet-

ter way to achieve the same benefits? With KAESER's SIGMA AIR UTILITY contracting concept, the user simply purchases a contractually agreed volume of compressed air at a predefined quality class and therefore does not even need to go to the trouble of purchasing the equipment. Servicing costs and repair work become a thing of the past. In addition to the cost control advantages that contracting has to offer, this model also

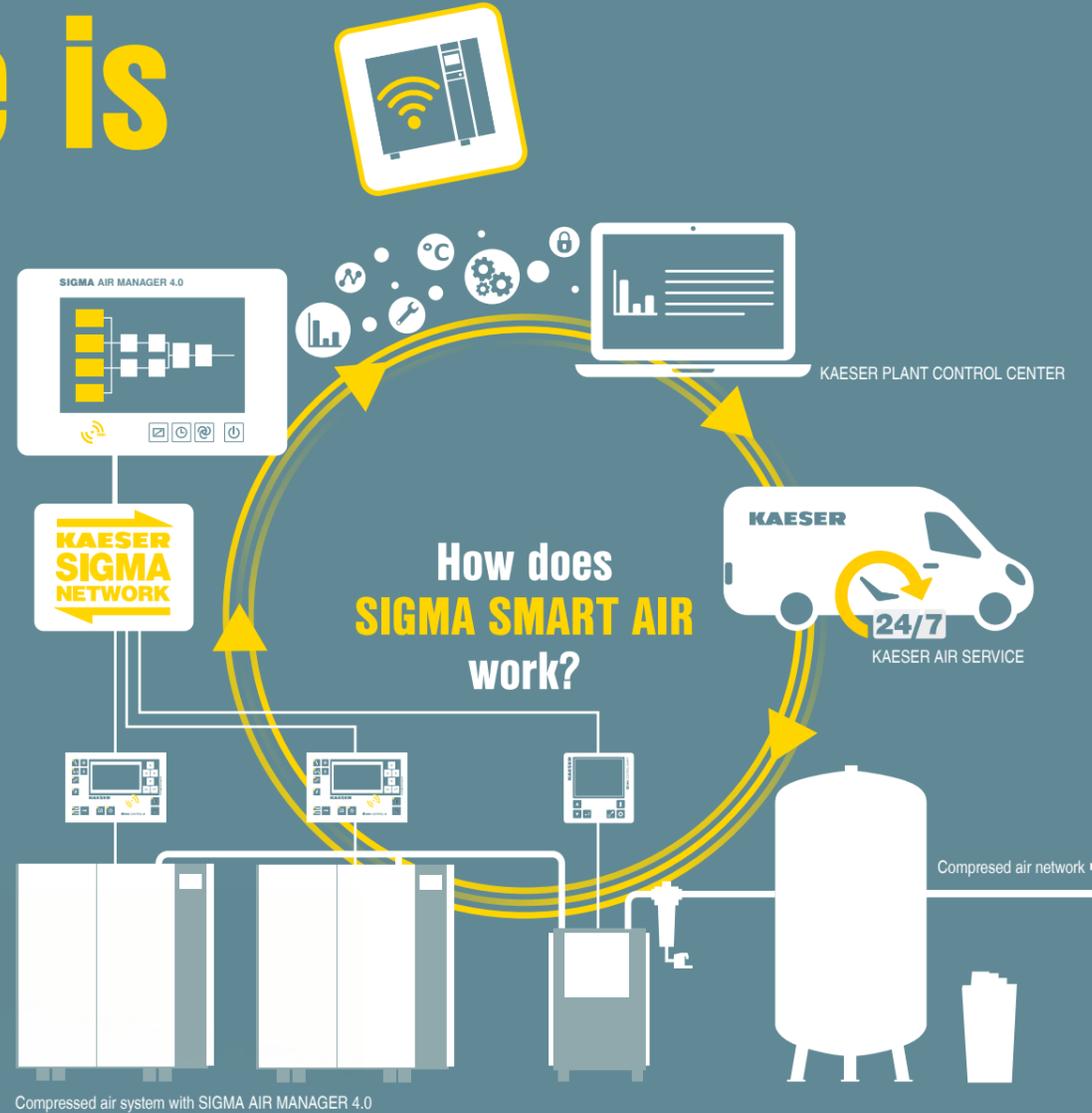
contributes to environmental sustainability, since the efficiency level of the entire system is constantly monitored and controlled for maximum energy efficiency. Manuel Baumgarten is delighted with the results: "The system has proven even more efficient than initial calculations suggested. We don't have to worry about a thing – everything is taken care of and the compressed air supply is simply there whenever we need it!"

We don't have to worry about a thing – everything is taken care of and the compressed air supply is simply there whenever we need it!
(Manuel Baumgarten, ZF Eitorf)

New, all-in-one service package from KAESER for total peace of mind

The future is SMART

So, it's impossible to predict the future? As it happens, KAESER can prove otherwise. With our new SIGMA SMART AIR service concept, we can plan the perfect time to service your compressed air system. The aim of prescheduled maintenance work is to maximize energy efficiency and compressed air availability, with the result of ensuring lowest possible servicing costs. If that sounds like you can benefit from more streamlined service processes, increased economic advantages, and a positive environmental contribution, that's exactly what we had in mind.



The combination of remote diagnostics and needs-based, predictive maintenance ensures maximum supply dependability and lowest possible life-cycle costs.

SIGMA SMART AIR is a new service package from KAESER, offering an all-in-one service solution for your compressed air system and guaranteeing total peace of mind for all servicing matters – including maintenance and repairs. In addition to entry into the world of predictive maintenance, SIGMA SMART AIR assists in the step-by-step digitalization of the customer's compressed air system. KAESER supports the company's entire compressed air supply, 24 hours a day, 365 days a year. And the

best part is that you pay only for what you actually use.

At the heart of this comprehensive service package lies the SIGMA AIR MANAGER 4.0, connected to the SIGMA NETWORK and capable of providing operating, service and energy consumption data in realtime – information that provides the key to predictive maintenance. Process data are encrypted and transferred in real-time via a radio modem. The advantage



SIGMA SMART AIR is the new, all-in-one service package from KAESER for total peace of mind.

of this solution is that the customer network remains untouched and sensitive data are protected. The transferred data are permanently monitored and analyzed in the KAESER PLANT CONTROL CENTER. This not only helps to minimize compressed air downtime, and of course the associated impact on production, but also ensures that the system operates at peak performance and efficiency throughout its entire life-cycle.

Minimize costs, maximize transparency

Real-time data management enables expert knowledge to be paired with service forecasting. This combination of remote diagnostics and needs-based, predictive maintenance ensures maximum supply dependability and lowest possible life-cycle costs. No additional costs are incurred by the customer, either for the network technology or for the required sensors – KAESER supplies all of the necessary technology for the entire term of the contract.

Furthermore, there is no need to worry about unplanned costs! All costs are fully transparent, since the service price is based on the volume of compressed air that is actually generated. Billing is similar to that for a conventional electricity or gas bill – the customer is charged simply according to the amount of compressed air generated. The price per cubic foot of compressed air remains fixed for the duration of the contract, so that compressed air costs remain predictable and transparent at all times.

In addition, KAESER offers the option of digitalising both existing and newly planned compressed air systems without the need for additional investment.

The benefits:

- ✓ Predictable and transparent service costs
- ✓ Enhanced service scheduling
- ✓ No costs or administrative resources required for maintenance or servicing
- ✓ Significantly reduced in-house effort required for compressed air system operation
- ✓ Rapid assistance in the event of unforeseen situations

CMI Guatemala and KAESER: Years of customer satisfaction

A world of impeccable taste

the focus was initially on improving existing compressed air systems, with the aim of enhancing their efficiency and performance through modern, innovative solutions. Then, in 2017, collaboration stepped up a notch, when the company procured a variety of blower packages for its Industria Harinera plant. Most recently, in 2019, work started on a third collaborative flour mill project, which will later involve the installation of a low-pressure air system.

During one of our recent visits to the company, we took the opportunity to ask our contact partner – Alberto Fischbach, Maintenance Manager at Industria Harinera – a few questions and to gain further insight into what makes the KAESER collaboration so special:

How many mills does CMI operate and in which countries are they located?

Completion of the current new-build project will bring the total up to nine: three here in Guatemala, one in Mexico, two in El Salvador and one each in Nicaragua, Costa Rica and the Dominican Republic.



The tailor-made air system for Industria Harinera supplied by KAESER COMPRESORES met – and exceeded – all expectations.

Our core focus was on saving energy, but high compressed air quality was also very important to us. Right from the outset, a team of consultants and engineers from KAESER COMPRESORES Guatemala was by our side with advice and assistance every step of the way. The solution they proposed – type AS 20 and ASD 40 rotary screw compressors, plus energy-saving SECOTEC TD 76 refrigerated

technical support. We currently have six KAESER Compact rotary lobe blowers of types CB 131 C, BB 69 C and EB 421 C in operation at that plant and are very pleased with their reliability and energy efficiency. As a result of this success, we are planning to procure five additional blowers at a new mill facility which is currently under construction. I'm very satisfied indeed with our collaboration with

We have been extremely satisfied with our collaboration with KAESER for many years now.

(Alberto Fischbach, Maintenance Manager)

How long have you been familiar with the KAESER brand and what's your opinion of the products?

I've known the brand for 12 years. In my opinion, KAESER is a world-renowned German company that offers the most efficient and dependable equipment available on the market.

What's been your experience with the KAESER team and what has impressed you most when collaborating with them?

We first had contact with KAESER back in 2008, when we participated in an energy-saving training course for compressed air applications. After that we started this project, with the aim of modernizing individual components within the air system, in order to reduce energy consumption at our In-

dryers and various KAESER Filter products – was tailor-made for our needs. We were extremely satisfied with the results of the project; it was obvious from the moment the system was commissioned that not only had both of our key goals been achieved, but that our expectations had been exceeded.

Since we were more than satisfied with the outcome of that project, we contacted KAESER again in 2017, this time to investigate the pneumatic conveying of cereal grains at our Industria Harinera plant. Just as before, the committed KAESER engineers came up with tailor-made solutions, met our requirements and exceeded our expectations. KAESER Service particularly impressed us with their spare parts procurement, customer service and

KAESER, for a whole host of reasons: the level of commitment from employees, proactive support, the quality of their technical solutions, the technical expertise and, above all, the dependability of their machines and systems.



The product portfolio of Corporación Multi Inversiones includes flour mills such as Industria Harinera.

Don Juan Bautista Gutiérrez, founder of CMI, was a businessman, visionary, leader and entrepreneur. In 1902 he emigrated from Spain to Guatemala, where, in 1920, he started a small shop in the town of San Cristóbal Totonicapán. Sixteen years later, he established Molino Excelsior and laid the foundation for today's CMI (Corporación Multi Inversiones), a family-owned multinational company of Central American origin.

CMI today is one of the most important business groups in the region, active in 14 countries. Under the leadership of presidents Juan Luis Bosch and Juan José Gutiérrez respectively, the two main arms of the operation are CMI Capital and CMI

Food. The former is involved in renewable energy and real estate projects, while the latter manufactures products such as noodles, sauces and biscuits, operates poultry and pork-processing facilities, owns restaurants and, last but not least, produces

wheat and corn flour. Given that flour mills require both compressed air and blower air for their operations, it should be no surprise that CMI and KAESER COMPRESORES Guatemala enjoy a close and long-standing business relationship. In the early days,

Expanding the machine park at Germany's Federal Agency for Technical Relief

M59PE – Emergency assistance specialist

Civic emergency relief operations depend on compressed air. Frequently, they also require an electrical power supply for their special equipment. The new all-rounder from KAESER's road-going range of portable rotary screw compressors not only delivers more compressed air for less energy, but can also be specified with an optional integrated generator, transforming it into a compact and convenient power plant. The associated flexibility, functionality, versatility and sustainability of the overall package convinced the German Federal Agency for Technical Relief to expand its equipment park with these innovative systems from KAESER's tried and tested MOBILAIR series.

The demands that Germany's Federal Agency for Technical Relief (THW in German) places on its fleet of mobile compressors are as varied as the emergencies it could find itself facing. On the one hand, compressed air is frequently required during emergency rescue operations for powering hand-held tools such as drills and breakers, in order to clear away rubble, open up access ways, etc. On the other, some rescue

situations also require the use of electrically powered tools, lighting equipment and submersible pumps.

Enter the new all-rounder from KAESER KOMPRESSOREN's MOBILAIR range of portable compressors: the M59PE with its optional integrated generator, this versatile compressor provides the perfect combination of compressed air and power generation.

To accommodate the vast range of potential emergency situations it may confront, the THW requires a flow rate of at least 140 cfm at a minimum pressure of 116 psig – a walk in the park for the

M59PE, which is available in 145 psig and 203 psig versions with flow rates from 135 – 165 cfm. The integrated generator is available in one of two variants; an 8.5 kVA version or a 13 kVA version. With this variety of options, the new M59PE is able to meet the needs of virtually any scenario effortlessly, as and when required.

Perfect control

The M59PE owes its extraordinary flexibility to its standard-equipped pV control, which allows the operator

to use the maximum possible flow rate in accordance with the current set pressure. Pressure is adjusted simply and conveniently at the press of a button via the tried and tested SIGMA CONTROL SMART internal controller. Thanks to perfect interplay with the engine management system, the internal compressor controller ensures maximum compressed air availability relative to power requirement and the set operating pressure. The operator can set the maximum pressure (p) in 1.5 psig steps anywhere between 145 and 203 psig – a feature that is particularly useful when working with longer hose lines.

Environmental benefits

Given the nature of its equipment fleet, the introduction of EU Emissions Stage V legislation at the beginning of 2019 was a matter of particular importance for the THW. In the case of the M59PE, the limit values stipulated in this regulation are easily achieved thanks to its electronically controlled engine featuring a diesel particulate filter. The version used by the THW is further configured to run on Panolin special biodegradable oil, certified with an EU Ecolabel for its espe-



The ability to provide variable compressed air and power generation convinced us to add the M59PE portable compressor to our machine park.

cially environmentally friendly operation. Other features of benefit to the environment include a closed floor pan, which ensures that any potential fluid leakage poses no threat of ground contamination, as well as an integrated compressed air aftercooler. As with all MOBILAIR units, the hot exhaust gases from the engine are used to evaporate any accumulating condensate.

Equipped to impress

Not only does this new addition to the MOBILAIR range feature the very latest technology, it also boasts a number of impressive additional features, such as a transport chassis that enables the unit to be easily hoisted onto a loading bed and securely lashed in place. Like all MOBILAIR

models, the M59PE is equipped with lifting eyes as standard. Another useful feature is the hose reel installed at the front of the machine. It holds 65 ft of lightweight hose which, for added ease of operation, does not need to be fully reeled out for use. Furthermore, the integrated tool lubricator ensures correct lubrication throughout that distance for the latest-generation breakers such as those supplied within the scope of delivery to the THW, which impress with their low air demand and finely tuned start-up behavior.

When it comes to the body color, it does not always have to be yellow either. The PE wing doors are available in four special colors ex-stock. In this case for exam-

ple, rather than go with its usual corporate RAL 5002 (Ultramarine Blue) color, which is also available, the THW opted for the more readily available RAL 5017 (Traffic Blue) option, which will make ordering spare parts quicker and easier in the future. The PE wing doors provide perfect sound insulation regardless of the choice of color, while the large opening angle ensures best-possible access to all components, guaranteeing maximum maintenance-friendliness.





Portugal: Wastewater treatment with KAESER

Compressed air for a cleaner future

For almost 200 years, the wastewater management sector in Portugal has had to face ever increasing challenges, brought about in large part by the rapid population growth since the beginning of the industrialization process of the mid-19th century. This growth was compounded by rapid development of the textile industry in the north of the country, where many of the manufacturers are located in the region around the Ave River.

Home to approximately 700,000 people, the heavily industrialized Vale do Ave region (Valley of the Ave River) covers an area of some 15,000 square miles and includes 14 municipalities in the districts of Braga and Porto. During the 20th century, the textile industry saw strong growth in the region around the Ave River and its tributaries, due to the fact that water was required not only as a resource, but also as a means for discharging industrial wastewater. As the industry grew, so did the demand for labor, which in turn led to corresponding population growth and increased pressure on the local environment. Deterioration of the water quality in the rivers of the catchment area was therefore inevitable – in fact it became so bad the water was deemed “not suitable for consumption” and, in some parts of Vale do Ave, even “harmful to aquatic organisms”. It was clear that urgent improvement measures were needed, the implementation of which began to take shape in 1998 with the establishment of SIDVA (the Portuguese acronym for Vale do Ave Integrated Rehabilitation Project).

Extensive rehabilitation

TRATAVE is the name of the institution established that same year exclusively to manage and operate the SIDVA project, making it responsible for the drainage, purification and end use of both industrial and domestic wastewaters in the municipalities of Guimarães, Vizela, Vila Nova de Famalicão, Santo Tirso and Trofa. Its most important objectives include protecting the local ecology and improving the quality of the environment, in collaboration with local

The project team at TRATAVE is extremely satisfied with the environmental friendliness and energy efficiency of the KAESER system.

residents and businesses. The sustainable activities undertaken and encouraged by TRATAVE are credited with a significant increase in water quality and a corresponding improvement in the quality of life for the inhabitants, helping to mitigate the effects of the human population and industrial activity on the region’s ecosystem, which remains one of the most heavily affected in the country.

Around the middle of 2020, TRATAVE made the decision to invest in modernizing the aeration system for the biological reactors at the Serzedelo II wastewater treatment plant – a system which uses ambient air to ensure healthy growth of the microorganisms active in the clarification tanks. Seeking a low-pressure compressed air supply that would not only be completely dependable, but would provide the performance, energy efficiency and environmental friendliness which only the very latest technology can offer, TRATAVE turned to KAESER Portugal to implement the project – one tailor-made for turbo blowers. Pillaerator turbo blowers from KAESER were developed specifically with aeration applications in mind; equipped with an innovative magnetic bearings system, the drive system on these machines operates completely wear-free. Moreover, the combination of a directly driven, magnetic bearing rotor and an intelligent controller means that Pillaerator turbo blowers are exceptionally efficient, saving up to 25% of the energy consumed by machines using conventional technologies.

Turbo control

Pillaerator blowers make a significant difference when it comes to saving energy. They not only enable optimized applica-

The Pillaerator LP 14000 turbo blower from KAESER achieves the project’s needs in full, with 25% less power consumption than the previous system.

tion-specific operation, but are also able to react quickly to changing conditions. Use of the very latest measurement technology and perfect interplay between all components allow motor power to be modulated anywhere between 15 and 100% capacity. Integrated, continuous measurement of the process air mass flow allows the delivered flow rate to be adjusted in accordance with the changing needs of the application. This makes the process simple to control and also prevents energy losses due to over-aeration.

Energy efficiency par excellence

Prior to the modernization project, the TRATAVE air system consisted of a rotary

lobe blower supplied by another manufacturer. Owing to its frequent faults and a relatively high power consumption of 400 kW, this machine was no longer fit for purpose, hence, following an intensive analysis and the decision to go with KAESER technology, a superior system design was proposed for the rejuvenated facility, delivering an air volume of 2400 scfm and pressure of 11 psig.

As a result, the air supply for one of the plant’s aeration tanks is now provided by a Pillaerator LP 14000 turbo blower from KAESER (flow rate 2650-9430 scfm, gauge working pressure 4-13 psig), which delivers the exact amount of air required for

the process. Operating in the low-pressure range of 11 psig with a power consumption of 300 kW, this system achieves a saving of 25% compared to its predecessor. The actual consumption figures confirm the energy savings calculated in advance by the KAESER experts, yet the system still provides the performance necessary for the treatment process.

KAESER turbo blowers support sewage plants in achieving their environmental goals.

The new Pillaerator LP 14000 turbo blower supplies the aeration tanks with ambient air to promote healthy microorganism growth.



New compressed air system for HDS Group,
the sawmill specialists

All for the love of wood

“Healthy growth is based on many factors, but chief among them are a suitable breeding ground and a nurturing environment”. So goes the maxim of the HDS Group and its Managing Director Andreas Hindrichs, referring not only to the wood their range of products is designed to process, but also, in a figurative sense, to the way in which the company has developed since it was founded in 1999.

Based in Remscheid (North Rhine-Westphalia), HDS has become a firm part of the great tradition of this historic tool-producing town, which is still home to a number of world-famous manufacturers that have helped forge its international reputation for high-quality tooling. HDS is passionate about its pursuit of “Perfection and Precision” in producing quality sawmill tools that are powerful, dependable, highly effective, and resource-friendly. Yet this pursuit goes far beyond the actual manufacture of high-quality sawing tools themselves. The products designed and manufactured here are made of such high quality materials that

they can be regenerated many times over. This sustainable use of materials is very much on point in today’s world, both from an economic and an ecological perspective.

Since 2011, the HDS Group has been divided into three separate areas of operation, namely HDS Sawmill Tools, HDS Made-To-Order Production and HDS Engineering. The product portfolio of the HDS Sawmill Tools division covers the large majority of the tooling requirements for a modern sawmill, while HDS Made-To-Order Production focuses on manufacturing components for local engineering firms based in Remscheid

and its environs, as well as the provision of CNC-machine services such as lasering, grinding, and milling. Finally, the high-tech HDS Engineering division designs and develops cutting tools for a global customer base, in addition to meeting the group’s own tooling requirements, all of which are precision-designed for specific operating conditions.

Zero downtime please!

Due to the burgeoning success of the group, HDS has been expanding its premises on an almost continuous basis – each time the business ran out of space to accommodate its growing array of processing machines, it needed to extend its facilities. By the same token, this constant development meant that the compressed air system also needed to expand. Since this expansion took place in various stages, HDS eventually found itself operating three outdated compressors and dryers, all from different manufacturers. Jörn Bleckmann, Head of Knife Production at HDS Group, sums up the situation: “The old system broke down frequently and we often discovered water in the compressed air lines, because the dryers were no longer powerful enough to keep up with demand.” Due to the lack of available space, the air system had to be located above the rooms which house the building management systems. Unfortunately, the hot air rising from below mixed with exhaust heat from the compressors and produced considerably higher temperatures which caused frequent breakdowns in the sensitive compressors.

The air system also featured an outdated master controller which controlled

only two out of the three compressors, with the result that the third machine operated independently of the others. Not surprisingly, this set-up was far from ideal and did not guarantee a continuous and dependable supply of quality compressed air. Furthermore, capacity was frequently insufficient to meet the plant’s growing requirements. The resulting interruptions to production were something the HDS Group could ill afford, since virtually all their machines and processing centers rely on the use of compressed air as sealing air (air that is used to seal a cavity by means of excess air or gas pressure, thus providing a method of contact-free sealing). Compressed air is also used by the milling machine as cooling air and for cleaning the spindle, not to mention for the opening and closing covers and doors on numerous other machines, such as those in the grinding center.

Dependable and efficient

Jörn Bleckmann summarizes HDS’ thoughts at the start of the planning phase for the new compressed air system: “We wanted a dependable system that would prevent further costly downtime from occurring in the future.” Once the decision had been made to replace the existing system, the next step was to identify the right partner for the job. It so happened that the company had rented a SECOTEC dryer from KAESER as a temporary replacement solution for one of the aging and cost-intensive dryers they had been using. Finding themselves impressed both with the performance of the dryer and the service they received from KAESER, Jörn Bleckmann approached the Coburg-based manufacturer in 2020 regarding a solution for the new compressed air system. First of all, KAESER’s experts conducted a comprehensive and cost-free Air Demand Analysis (ADA), which took stock of the existing system and the requirements for the replacement system. With the results of this analysis in hand, they proposed a solution based on a splitting concept between three SK 25 rotary screw compressors, while two energy-saving SECOTEC TD refrigerated dryers would ensure efficient compressed air drying. Just as before, the new compressed air system sits eight feet above the room containing the building management systems, only now there are no issues with

KAESER’s technicians are there for us whenever we need them – they have our complete confidence.

(Jörn Bleckmann, Head of Knife Production at HDS Group)



The air system sits high above the production hall, where hot air accumulates, creating high temperatures.

excessive temperature and the KAESER system guarantees highest possible compressed air availability.

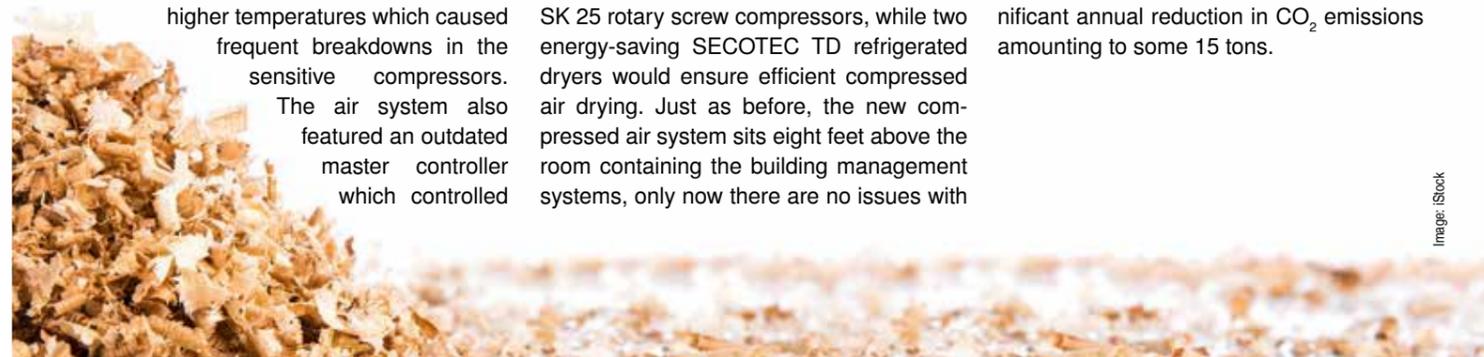
Yet, there is even more reason to be happy: not only does the new air system save HDS Group approximately € 4000 per year in energy costs, but it has also yielded a significant annual reduction in CO₂ emissions amounting to some 15 tons.



HDS Group, located in the tool-manufacturing town of Remscheid, specializes in the production of tools for sawmills.



Many of the processing centers rely on compressed air, for example as sealing air.



Innovative, paper-based packaging solutions

Plastic is ubiquitous in our everyday lives and its disposal poses a huge environmental challenge. There is ever greater demand for alternative solutions to plastic for the purposes of packaging. The family-owned Koehler Paper Group is developing barrier papers with special functional coatings, that provide the paper with qualities which up until now were only associated with plastics and composites. The greatest advantage of innovative, paper-based packaging solutions such as these is that they can be recycled easily and environmentally responsibly via the established paper cycle.



Swapping plastic for paper

Family-owned for eight generations, this specialty paper manufacturer from Oberkirch in Baden-Württemberg produces over 550,000 tons of paper, cardboard and wood pulp board annually at four sites across Germany. Boasting a customer base that spans the globe, its product portfolio includes thermal paper, carbonless copy paper, decorative paper, fine paper, recycled paper, mechanical pulp board, sublimation paper, and flexible packaging paper.

For some time now, the Research and Development department at Koehler has been working in partnership with the Technical University of Darmstadt on developing,

among other products, a functional surface coating for paper packaging, the application of which provides the material with barrier properties similar to those of plastic, and enabling packaging made from non-recyclable plastic to be replaced with recyclable paper. Paper with the correct barrier properties can be used to make bags and packaging for products such as soup or custard powder, flour, tea, coffee, and dried pet food. The manufacturing process requires a specialized production line, in this case achieved with the installation of processing equipment dubbed Paper Machine 8 and Coating Machine 8. PM 8 alone is almost 500 ft long. At its heart sits a so-called

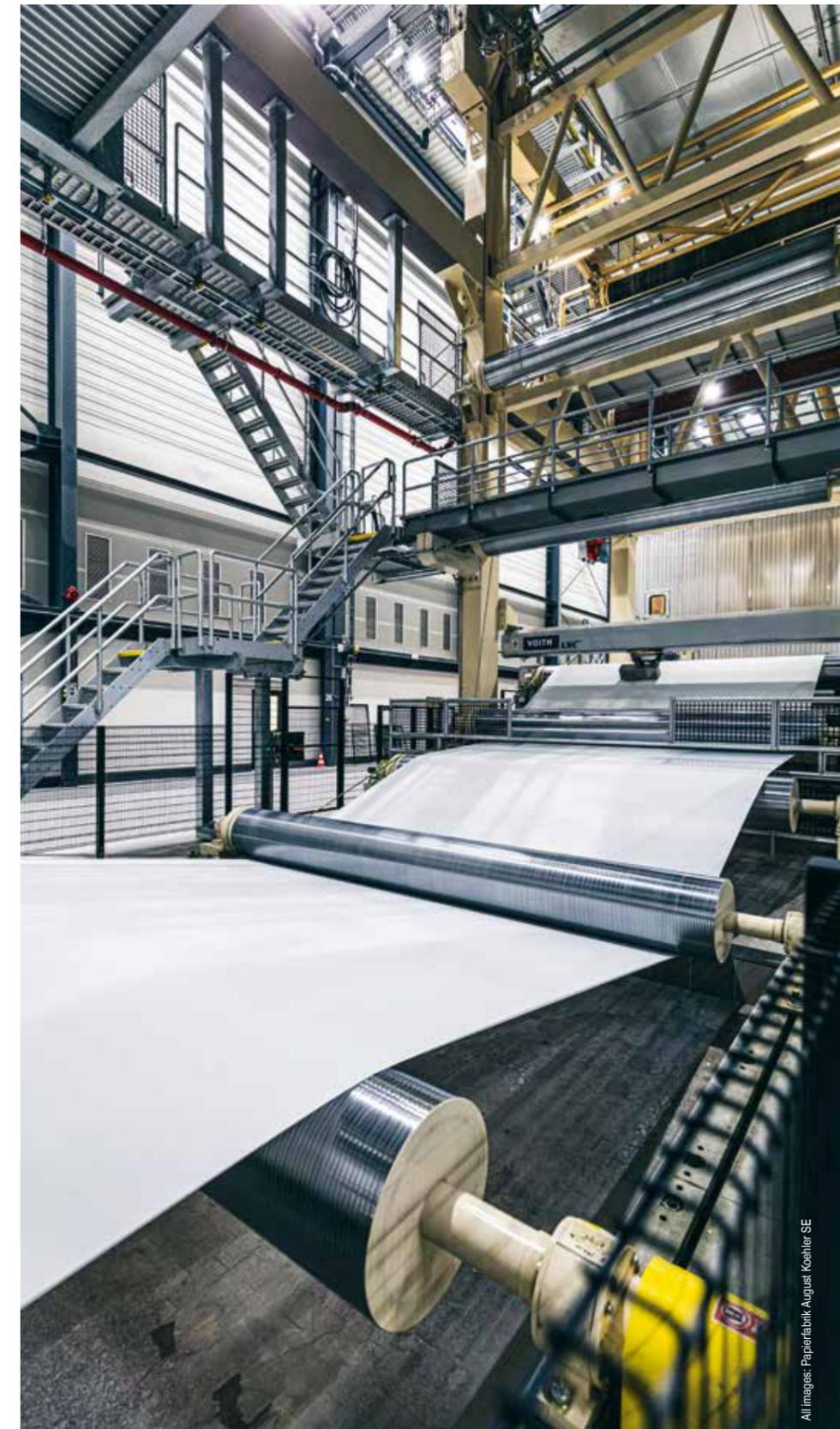
Yankee dryer, the largest machine-glazing cylinder of its kind in the world. It is this machine that furnishes the paper with its unique smooth finish, an important factor for its subsequent processing.

Compressed air & paper manufacturing

Put simply, paper manufacturing initially involves the gradual removal of water from the pulp-water mixture, which forms the basis of all paper products, so that it becomes progressively more stable and compact. A second production area then applies a coating (either functional or visual) so that the paper receives its specific properties

(as a barrier for food packaging, for example). Finally, at the end of the process, the finished product is rolled onto huge reels.

Numerous stages of the production processes described above rely on compressed air, such as water or vapor valve control, cleaning particulate filters, powering processing systems and even unloading trucks. At Koehler, these applications are grouped under the term "working air" and share a constant demand pressure of 94 psig. Due to the large number of small, simultaneously operating consumers involved, a very low fluctuation range is essential. In order to ensure a dependable and energy-efficient



The paper machine known as PM 8 applies coatings to the paper that provide it with properties up until now only associated with plastics and composites.

Two KAESER DSD 240 rotary screw compressors ensure a dependable supply of working air at 94 psig, while two energy-efficient HYBRITEC combination dryers take care of compressed air treatment.



A DSDX 305 rotary screw compressor from KAESER provides blowing air for temporary demand peaks.

supply of working air for the new paper machine, the company invested in two DSD 240 KAESER rotary screw compressors with energy-saving 1:1 direct drive. These were complemented by two high-efficiency HYBRITEC combination dryers of types

when feeding paper onto the individual rollers, diverting the direction of the paper (e.g. onto the next roller), or when changing full reels: a targeted blast of compressed air causes precision tearing of the paper. Here, with so-called "blowing air" applications,

Andreas Walter, Central Systems Project Engineer at Koehler, is thrilled with the results of the new compressed air system. "One of our key objectives for the new system was to achieve significant energy savings. Paper manufacturing is a highly

The key advantages that convinced us were operational reliability, energy efficiency, service, and spare parts availability.

(Andreas Walter, Central Systems Project Engineer)

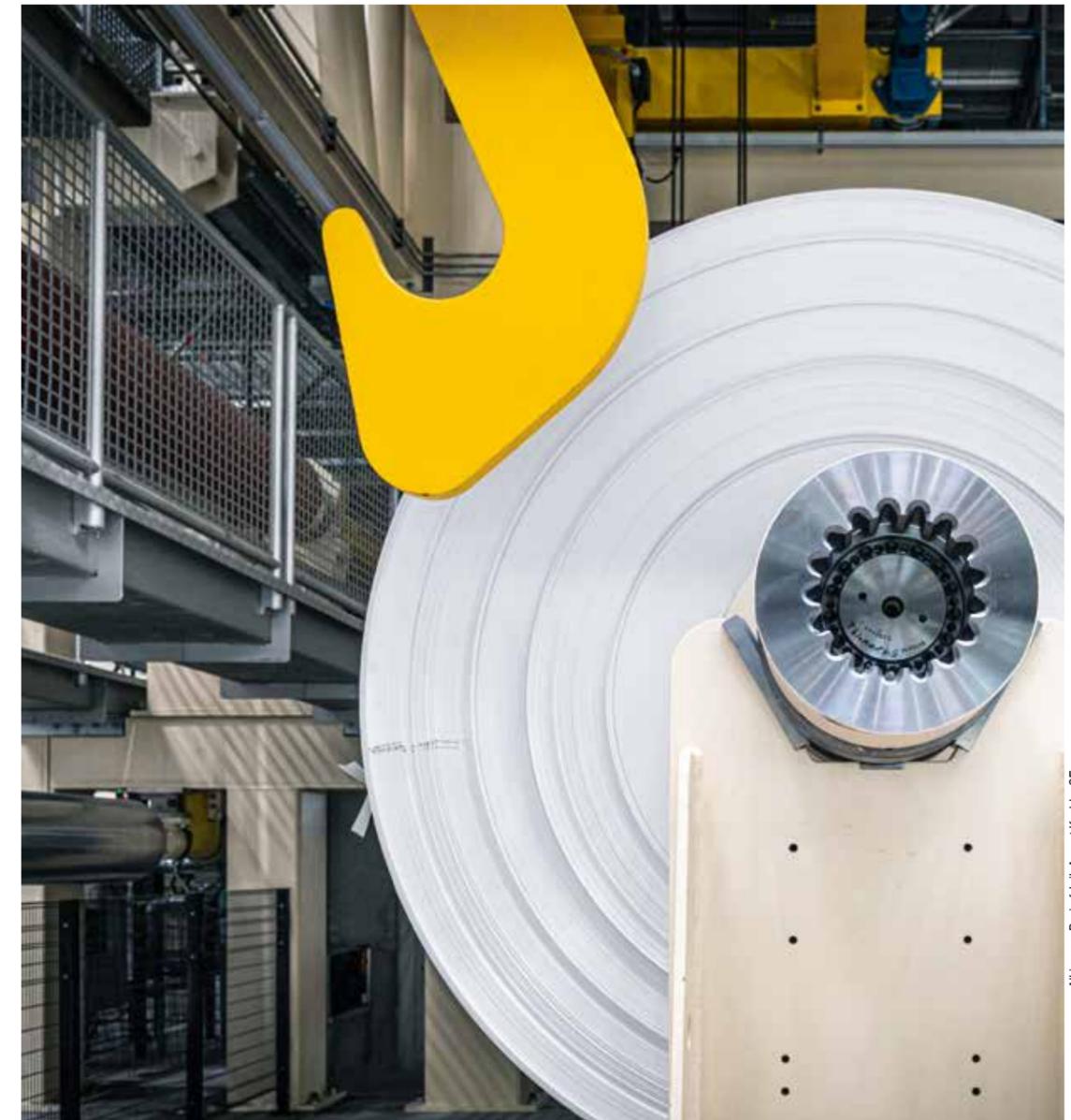
TI 418/602, which combine the exceptionally low pressure dew points normally associated with desiccant dryers with the energy-saving performance of latest-generation refrigerated dryers. KAESER's rotary screw compressors and HYBRITEC dryers are a perfect fit for Koehler's energy-saving concept.

There are, however, a number of stages in the paper production process that require compressed air at the higher pressure of 116 psig. These include all applications where compressed air comes into direct contact with the product itself, such as

the goal is to cover temporary consumption peaks that can only be handled by systems with a suitably large compressed air bandwidth: a role perfectly fulfilled in this case by a DSDX 305 rotary screw compressor (flow rate 870 scfm at 145 psig) from KAESER, also equipped with 1:1 direct drive. The internal SIGMA CONTROL 2 compressor controller ensures efficient control and monitoring of the compressor, while two energy-saving SECOTEC TF 340 refrigerated dryers provide stable pressure dew points with maximum reliability and exceptionally low life-cycle costs.

energy-intensive business, which makes the efficiency of our systems and components an incredibly important factor. Our new air system from KAESER more than meets all of our requirements in this regard; we're absolutely delighted with it."

These 14 ft wide reels hold approx. 50 miles of paper.



SIGMA AIR MANAGER 4.0

Next-generation master controller for maximum energy efficiency

Availability

System health status, maintenance hours counter, compressed air management – all at a glance

Monitoring

Real-time values, status, running time data, KPIs. Individual views in overview or documentation

Energy and costs

Period comparisons, tables, reporting. Simple and convenient energy management for enhanced cost control

Efficiency

Unique, simulation-based optimization process. Compressed air generation with maximum energy efficiency

Networking

Control systems, KAESER Connect, KAESER Plant Control Center. Individual connections available for every standard

